May 2026

ANNA SANKTJOHANSER

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EMPLOYMENT

Assistant Professor 2023 – *present*
Toulouse School of Economics

Assistant Professor 2019 – 2023
Department of Economics, Yale University

Postdoctoral Fellow 2018 – 2019
Cowles Foundation for Research in Economics, Yale University

Postdoctoral Fellow 2017 – 2018
Toulouse School of Economics

Visiting Postdoctoral Researcher 09/2017 – 11/2017
Columbia University, Department of Economics

OTHER AFFILIATIONS (past and present)

CESifo Affiliate 2018 – *present*

Associate Researcher 2018 – 2023
Toulouse School of Economics

Junior Associate Editor at the Journal of Mathematical Economics 2021 – 2023

EDUCATION

University of Oxford, Department of Economics 2013 – 2017
D.Phil. (Ph.D.) in Economics Oxford, United Kingdom

Toulouse School of Economics 09/2016 – 06/2017
Visiting Ph.D. student Toulouse, France

Yale University, Department of Economics 01/2016 – 04/2016
Visiting Assistant in Research New Haven, United States

University of Oxford, Department of Economics 2011 – 2013
M.Phil. in Economics Oxford, United Kingdom

University of Oxford 2007 – 2010
B.A. in Politics, Philosophy and Economics Oxford, United Kingdom

PUBLICATIONS

Endogenous Monitoring in a Partnership Game. ***American Economic Review***, *2020.*

Optimally Stubborn. ***Theoretical Economics****, Accepted (2025).*

WORKING PAPERS

Dynamic Screening: Why Weight Isn't Volume with Johannes Hörner, *Revise and Resubmit,* ***Econometrica****, 2nd round, Resubmitted.*

On the Role of Outside Options in Buyer-Seller Relationships with Johannes Hörner. *Submitted.*

Reputational Spillovers with Aditya Kuvalekar, *Submitted.*

GRANTS, SCHOLARSHIPS AND PRIZES

ANR JCJC Grant, "Loyalty in relationships: A theoretical framework" (PI, €294 692) 2025 –2029

CESifo Young Affiliate Award in Applied Microeconomics 2018

Edgeworth Prize for Outstanding Thesis 2018

University of Oxford, Department of Economics

Economic and Social Research Council Studentship 2012 – 2016
Government-funded scholarship for M.Phil. and D.Phil. at the University of Oxford

Light Senior Scholarship 2012 – 2013
Scholarship awarded by St Catherine's College, University of Oxford

Stiftung der Deutschen Wirtschaft (Foundation of German Business) 2009 – 2013
Government-funded scholarship

TALKS AND CONFERENCE PRESENTATIONS

2026: University of Bonn, Indian School of Business, Cambridge University, European Workshop on Market Design Paris (scheduled), SAET Rio (scheduled), Vienna IO workshop (scheduled), HKU (scheduled), CUHK (scheduled), NUS (scheduled).

2025: Oxford University, Queen Mary University of London, MIT Sloan (x2), IHP, ZEW Mannheim (canceled), SAET Ischia, SITE Stanford, TSE workshop, Berlin IO day.

2024: CRETA Warwick Economic Theory Workshop, MSET Durham, CESifo Lectures, Berlin, RHUL.

2023: AEA New Orleans, CRC Workshop Berlin, CMU/Pittsburgh, USC (rescheduled), BEET Workshop Houston, Workshop on Economics of Dynamic Incentives Essex, City Workshop in Economic Theory London, SAET Paris, Stanford Institute for Theoretical Economics (Dynamic Games), TSE Economic Theory Workshop, UAB, UPF, Northwestern-TSE CS IO workshop (discussant), Aalto University, NYU, TSE Internal Seminar Week, LSE, Workshop on Contracts, Incentives and Information Turin, Bonn Economic Theory Workshop.

2022: VSET, BEET Workshop Heidelberg, Workshop on Reputation Paris (discussant), SAET Canberra, UCL, Yale, LMU Munich.

2021: UC Davis; Michigan.

2020: Digital Economy Conference Toulouse; Yale; UC3 Madrid; 6th Workshop on Relational Contracts, Moscow; University of Oxford; World Congress of the Econometric Society, Milan; Chicago.

2019: Yale; UNC/Duke; Harvard/MIT; ASU Economic Theory Conference.

2018: Birkbeck, Paris School of Economics: TOM Seminar, CESifo Conference on Applied Microeconomics, University of Bergen, NHH Bergen, Bilkent University, Game Theory Seminar IHP Paris, Cerge-ei Prague, SAET Conference in Taipei, Kyoto, PSU, Urbana-Champaign, University of Edinburgh.

2017: University of Oxford, Toulouse School of Economics, Columbia University, Yale University, Princeton University, North American Summer Meetings of the Econometric Society in St Louis, SAET Conference in Faro, Stony Brook International Conference on Game Theory, NSF/NBER/CEME Mathematical Economics Conference UT Austin, Bonn Junior Day, Oslo University.

2016: Yale University, York Game Theory Symposium, SAET Rio de Janeiro, University of Oxford.

CONFERENCE ORGANIZATION

Session Organizer, SAET, 2022 – present.

Co-Organizer, Women in Economic Theory Conference, 2025, 2026.

Co-Organizer, SITE Stanford, Dynamic Games, Contracts and Markets, 2025.

Co-Organizer, PSE-TSE Doctoral Workshop, 2025, 2026.

Organizer, Cowles Foundation Economic Theory Conference, 2023.