

LARRY SAMUELSON

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Department of Economics
Yale University
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EDUCATION

Ph.D.	University of Illinois	Urbana, IL	Economics	8/78
M.A.	University of Illinois	Urbana, IL	Economics	8/77
B.A.	University of Illinois	Urbana, IL	Econ/Pol Sci.	5/74

EMPLOYMENT

Yale University, New Haven, CT
4/08 – present, A. Douglas Melamed Professor of Economics
7/07 – present, Professor of Economics

The University of Wisconsin, Madison, WI
7/98 – 4/08, Hildale Professor of Economics
7/95 – 4/08, Antoine Augustin Cournot Professor of Economics
8/90 – 4/08, Professor of Economics

The Pennsylvania State University, University Park, PA
7/85 - 7/90 Professor of Economics and Member, Operations Research Faculty
(1/87 - 6/88 On Leave as Visiting Professor of Economics, University of Illinois, Urbana, IL)
9/82 - 7/85 Associate Professor of Economics and Member, Operations Research Faculty

Syracuse University, Syracuse, NY
9/79 - 8/82 Assistant Professor of Economics

The University of Florida, Gainesville, FL
9/78 - 9/79 Visiting Assistant Professor of Economics

PROFESSIONAL ACTIVITIES

Fellowships:

Economic Theory Fellow, Society for the Advancement of Economic Theory, 2012
Member, American Academy of Arts and Sciences, 2011
Fellow, Econometric Society, 1994

Membership on editorial boards:

Annual Review of Economics, 2023-
Econometrica, 1998-2004
Economic Theory, 1995-2004

Games and Economic Behavior, 1993-2009
International Journal of Game Theory, 1993-2004
Journal of Economic Literature 1995-2004
Journal of Economic Theory, 1996-2009.
Research in the History of Economic Thought and Methodology, 1982-2005
Quarterly Review of Economics and Finance, 1988-
Theoretical Economics 2005-2009

Advisory Editor, *Journal of Public Economic Theory*, 2021-
Contributor of reviews for *Mathematical Reviews*

Coeditorships:

American Economic Review: Insights 2017 - 2020
American Economic Review 2010 - 2016
Econometrica, 2005-2010

Activities:

Econometric Society, Second Vice President, 2023, First Vice President, 2024, President, 2025
AER Insights editor search committee, 2022
Econometrica coeditor search committee, 2021
SigEcon Test of Time Award Committee, 2021
Econometric Society Council/Officers Nominating Committee, 2021
Game Theory Society, Advisory Board, 2020 -
Econometric Society Executive Council, 2020-2021.
Econometric Society Council, 2020-2023
Theoretical Economics editor search committee, 2019
Economic Theory Advisory Board, 2019 –
Economic Theory Bulletin Advisory Board, 2019 –
International Academic Board, Kyiv School of Economics, 2018-2023
Theoretical Economics coeditor search committee, 2018
President, Game Theory Society, 2016-2018, Past President, 2018-2020
SAET Fellowship Committee, member, 2015-2018; chair 2018-2021
Director, Cowles Foundation, 2014-2020
Executive Vice President, Game Theory Society, 2014-2016.
AAAS Section 2 Membership Panel, member 2014, chair, 2015-2018
Chair, Econometric Society Fellows Nominating Committee, 2014
Nemmers Prize selection committee, 2014
Econometric Society Fellows Nominating Committee, 2013
Econometric Society North American Regional Standing Committee, 2009-2016
Econometric Society Executive Council, 2013-2015
Econometric Society Council, 2009-2014
Game Theory Society Council, 2007-2013
CERGE-EI Executive and Supervisory Committee, 2013-2023
International Advisory Board, New Economic School (Moscow), 2006-2016
International Advisory Board, Scottish Institute for Research in Economics, 2006-2016
University of Oxford Professorship of Economics board of electors, 2013
Econometric Society Council Nominating Committee, 2012

National Science Foundation ICES panel, 2012
Theoretical Economics editor search committee, 2010
Econometric Society Fellows Nominating Committee, 2007
Journal of Economic Perspectives editor selection committee, 2007
National Science Foundation Economics panel, 1998-2000
Associate Director, Center for Research in Conflict and Negotiation, Penn State University, 1988-1990

Meeting organization:

Co-organizer, Stony Brook 2025 International Conference on Game Theory
Program committee member, 2023 SEAT summer meetings
Co-chair, 2023 ACM Conference on Economics and Computation (EC 2023) program
ICM *Game Theory and Applications* conference, St. Petersburg, scientific committee, 2021
Chair, Econometric Society 2020 Virtual World Congress committee
Program committee member, 2017 Econometric Society summer meetings
Co-chair, 2015 Econometric Society World Congress program
Program committee member, 2014 Econometric Society summer meetings
Chair, 2012 Game Theory Society World Congress Program
Co-chair, Stony Brook 2011 Game Theory Festival program
Program committee member, 2008 Game Theory Society World Congress
Program committee member, 2003 SAET summer meetings
Program committee member, 2002 Econometric Society summer meetings
Program committee member, 2001 SAET summer meetings
Program committee member, 1996 Econometric Society winter meetings

Named Lectures/Plenary Talks:

2023 University of Zurich von Neumann Lecture
2022 SAET Sir John Hicks Lecture
2019 University of Graz, Schumpeter Lectures
2019 Christ's College, University of Cambridge, Lady Margaret Lecture
2017 Australian National University, Trevor Swan Lecture
2016 Tel Aviv University, Elisha Pazner Lecture
2016 Game Theory Society World Congress, Presidential Address
2013 Econometric Society European Meetings, Fisher Schultz Lecture
2009 Econometric Society Australasian Meetings, Colin Clark Lecture
2003 Economic Science Association

Grants:

National Science Foundation (1984, 1986, 1991, 1994, 1997, 2000, 2003, 2006, 2009, 2012, 2015)
Department of Homeland Security (2003)
Russell Sage Foundation (2001)
Hewlett Foundation (1988, 1989, 1990),

PUBLICATIONS

BOOKS:

Advances in Economics and Econometrics: Eleventh World Congress, volumes 1 and 2 (edited by Bo

Honoré, Ariel Pakes, Monika Piazzesi and Larry Samuelson), Econometric Society Monograph Series, Cambridge University Press, 2017.

Analogies and Theories (with Itzhak Gilboa and David Schmeidler), Oxford University Press, 2015.

Repeated Games and Reputations: Long-Run Relationships (with George J. Mailath), Oxford University Press, 2006.

Evolutionary Games and Equilibrium Selection, MIT Press, 1997.

Microeconomic Theory (edited by Larry Samuelson), Kluwer Nijhoff Publishing, 1986.

The Marginal Product of Capital in an Aggregate Production Function. Garland Press, 1983.

REFEREED ARTICLES:

"Growth and Redistribution: The Hedging Perspective" (with Jakob Steiner), *American Economic Review: Insights* 7(2) (2025), 250-267.

"When is Trust Robust?" (with Luca Anderlini and Daniele Terlizzese), *Games and Economic Behavior*, 250 (2025), 34-47.

"Unified Gross Substitutes and Inverse Isotonicity for Equilibrium Problems" (with Alfred Galichon and Lucas Vernet), *Theoretical Economics* 20 (3), 941-971.

"The Existence of Equilibrium Flows" (with Alfred Galichon and Lucas Vernet), *Journal of Mechanism and Institution Design* 9(1), 55-81.

"Ambiguous Contracts" (with Paul Dütting, Michal Feldman and Daniel Peretz), *Econometrica* 92(6) (2024), 1967-1992.

"The Analogical Foundations of Cooperation" (with Philippe Jehiel), *Journal of Economic Theory* 208 (2023).

"Decision Theory and Stochastic Growth" (with Arthur Robson and Jakob Steiner), *American Economics Review: Insights* 5(3) (2023), 357-376.

"Economic Theories and Their Dueling Interpretations", published with response to commentaries (with Itzhak Gilboa, Andrew Postlewaite and David Schmeidler), *Journal of Economic Methodology*, 31(4) (2024), 189–208. *Author's Reply* to commentaries, pages 302-305.

"The Evolution of Risk Attitudes with Fertility Thresholds" (with Arthur Robson), *Journal of Economic Theory* 205 (2022).

“Economic Theory: Economics, Methods and Methodology” (with Itzhak Gilboa, Andrew Postlewaite and David Schmeidler), *Revue économique* 6(73) (2022), 897-919.

"What Were You Thinking? Revealed Preference Theory as Coherence Test" (with Itzhak Gilboa), *Theoretical Economics* 17 (2022), 507-519.

“No-Betting Pareto under Ambiguity” (with Itzhak Gilboa), *Theory and Decision*, 93(3-4) (2022), 625-645.

Learning (to Disagree?) in Large Worlds" (with Itzhak Gilboa and David Schmeidler), *Journal of Economic Theory* 199 (2020).

"Theories and Cases in Decisions under Uncertainty" (with Itzhak Gilboa and Stefania Minardi), *Games and Economic Behavior* 123 (2020), 22-40.

"Learning under Diverse World Views: Model Based Inference" (with George Mailath), *American Economic Review* 110(5) (2020), 1464--1501.

“States and Eventualities: How to Understand Savage with Anyone Being Hanged” (with Itzhak Gilboa, Stefania Minardi and David Schmeidler), *Revue Économique* 71(2) (2020), 365-387.

“What are Axiomatizations Good For?” (with Itzhak Gilboa, Andy Postlewaite and David Schmeidler), *Theory and Decision* 86(3) (2019), 339-359.

“Bargaining with Private Information and the Option of a Compulsory License (with Eric W. Bond), *Games and Economic Behavior* 114 (2019), 83-100.

“Starting Small: Endogenous Stakes and Rational Cooperation” (with James Andreoni and Michael A. Kuhn), *Journal of Public Economic Theory* 21(5) (2019), 812-825.

“The Implementation Duality” (with Georg Nöldeke), *Econometrica* 86(4) (2018), 1283-1324.

“Even Up: Maintaining Relationships” (with Ennio Stacchetti), *Journal of Economic Theory* 169 (2017), 170—217.

“Economics: Between Prediction and Criticism,” (with Itzhak Gilboa, Andrew Postlewaite and David Schmeidler), *International Economic Review* 59(2) (2018), 367-390.

“Memorable Consumption” (with Itzhak Gilboa and Andrew Postlewaite), *Journal of Economic Theory* 165 (2016), 414-445.

“Mimicry Cycles, Traps and Chains: Coevolutionary Models of Toucan and Kiskadee Mimicry (with Richard O. Prum), *American Naturalist* 187 (2016), 753-764.

“Premuneration Values and Investment in Matching Markets,” (with George J. Mailath and Andrew Postlewaite), *Economic Journal* 127(604) (2017), 2041-2065.

- “Buying Locally” (with George J. Mailath and Andrew Postlewaite), *International Economic Review* 57(4) (2016), 1179-1200.
- “Dynamic Moral Hazard without Commitment” (with Johannes Hörner), *International Journal of Game Theory* 45(1) (2016), 89-136.
- “Investment and Competitive Matching” (with Georg Nöldeke), *Econometrica* 83(3) (2015), 835-896.
- “No-Betting Pareto Dominance” (with Itzhak Gilboa and David Schmeidler), *Econometrica* 82(4) (2014), 1405-1442.
- "Pareto Efficiency with Different Beliefs" (with Gabrielle Gayer, Itzhak Gilboa, and David Schmeidler), *Journal of Legal Studies* 43(S2) (2014), S151-S171.
- “Stable Matching with Incomplete Information” (with Qingmin Liu, George J. Mailath and Andrew Postlewaite), *Econometrica* 82(2) (2014), 541-588.
- “Incentives for Experimenting Agents” (with Johannes Hörner), *RAND Journal of Economics*, 44 (4) (2013), 632–663.
- “Economic Models as Analogies” (with Itzhak Gilboa, Andrew Postlewaite, and David Schmeidler), *Economic Journal* 124 (578) (2014), F513–F533. Reprinted in Russian in *Voprosy Ekonomiki* 2015 (4), 106-130.
- “Dynamics of Inductive Inference in a Unified Model” (with Itzhak Gilboa and David Schmeidler), *Journal of Economic Theory* 148 (4) (2013), 1399-1432.
- “The Hairy-Downy Game: A Model of Interspecific Social Dominance Mimicry” (with Richard O. Prum), *Journal of Theoretical Biology* 313 (2012), 42-60.
- “Pricing and Investments in Matching Markets” (with George J. Mailath and Andrew Postlewaite), *Theoretical Economics* 8(2) (2013), 535-590.
- “Reputation with Analogical Reasoning” (with Philippe Jehiel), *Quarterly Journal of Economics* 127(4) (2012), 1927-1970.
- “Common Learning with Intertemporal Dependence” (with Martin W. Cripps, Jeffrey C. Ely, and George J. Mailath), *International Journal of Game Theory* 42(1) (2013), 55-98.
- “Managing Strategic Buyers” (with Johannes Hörner), *Journal of Political Economy* 119(3) (2011), 379-425.
- “The Predictive Role of Counterfactuals” (with Alfredo Di Tillio and Itzhak Gilboa), *Theory and Decision* 74(2) (2013), 167-182.

- “Subjectivity in Inductive Inference” (with Itzhak Gilboa), *Theoretical Economics* 7 (2) (2012), 183–216.
- “Sex and Evolutionary Stability” (with Ken Binmore), *Journal of Theoretical Biology* 278 (2011), 63-73.
- “The Evolution of Decision and Experienced Utilities” (with Arthur J. Robson), *Theoretical Economics* 6(3) (2011), 311-339.
- “The Evolution of Time Preference with Aggregate Uncertainty” (with Arthur J. Robson), *American Economic Review* 99(5) (2009), 1925-1953. Reprinted in *Biological Economics*, edited by Andrew W. Lo and Ruixun Zhang, Edward Elgar, forthcoming.
- “Consumption Commitments and Employment Contracts” (with Andrew Postlewaite and Dan Silverman), *Review of Economic Studies* 75(2) (2008), 559-578.
- “Common Learning” (with Martin W. Cripps, Jeffrey C. Ely and George J. Mailath), *Econometrica* 76(4) (2008), 909-933.
- “Disappearing Private Reputations in Long-Run Relationships” (with Martin Cripps and George J. Mailath), *Journal of Economic Theory* 134 (1) (2007), 287-316.
- “Optimal Bunching without Optimal Control” (with Georg Nöldeke), *Journal of Economic Theory* 134 (1) (2007), 405-420.
- “Choosing what to Protect: Strategic Defensive Allocation against an Unknown Attacker” (with Vicki Bier and Santiago Oliveros), *Journal of Public Economic Theory* 9 (2007), 1-25.
- “Information, Evolution and Utility” (with Jeroen Swinkels), *Theoretical Economics* 1 (2006), 119-142 (<http://econtheory.org/ojs/index.php/te/article/viewFile/20060119/452>).
- “The Evolution of Focal Points” (with Ken Binmore), *Games and Economic Behavior* 55 (2006), 21-42.
- “Building Rational Cooperation” (with James Andreoni), *Journal of Economic Theory* 127 (2006), 117-154.
- “Economic Theory and Experimental Economics,” *Journal of Economic Literature* 43 (2005), 65-107.
- “Contemporaneous Perfect Epsilon-Equilibria” (with George J. Mailath and Andrew Postlewaite), *Games and Economic Behavior* 53(2005), 126-140.
- “Sunk Investments Lead to Unpredictable Prices” (with George J. Mailath and Andrew Postlewaite), *American Economic Review* 94 (2004), 896--918.
- “Modeling Knowledge in Economic Analysis,” *Journal of Economic Literature* 57 (2004), 367-403. Reprinted in Cristiano Antonelli, ed., *Recent Developments in the Economics of Information* (Edward Elgar, 2018)

- “Imperfect Monitoring and Impermanent Reputations” (with Martin W. Cripps and George J. Mailath), *Econometrica*, 72 (2004), 407-432.
- “Equilibrium Selection in Bargaining Models” (with Ken Binmore and Peyton Young), *Games and Economic Behavior* 45 (2003), 296-328.
- “Information-Based Relative Consumption Effects,” *Econometrica* 72 (2004), 93-118. “Information-Based Relative Consumption Effects: Correction” (with Georg Nöldeke), *Econometrica* 73 (2005), 1383-1387.
- “Evolutionary Stability and Lexicographic Preferences” (with Jeroen Swinkels), *Games and Economic Behavior* 44 (2003), 332-342.
- “Strategic Choice Handicaps when Females Seek High Male Net Viability” (with Georg Nöldeke), *Journal of Theoretical Biology* 221 (2003), 53-59.
- “A Backward Induction Experiment” (with Ken Binmore, John McCarthy, Giovanni Ponti and Avner Shaked), *Journal of Economic Theory* 104 (2002), 48—88. Reprinted in Enrica Carbone and Chris Starmer, eds., *New Developments in Experimental Economics* (Edward Elgar, 2007).
- “Analogies, Adaptation, and Anomalies,” *Journal of Economic Theory* 97 (2001), 320-367.
- “Optimization Incentives and Coordination Failure in Laboratory Stag Hunt Games” (with Ray Battalio and John Van Huyck), *Econometrica* 69 (2001), 749-764.
- “Evolution and Mixed Strategies” (with Ken Binmore), *Games and Economic Behavior* 34 (2001), 200-226.
- “Who Wants a Good Reputation?” (with George J. Mailath), *Review of Economic Studies* 68 (2001), 415-442. Reprinted in Jill J. McCluskey and Jason Winfree, eds., *The Economics of Reputation*, Edward Elgar, forthcoming.
- “Can Mixed Strategies be Stable in Asymmetric Games?” (with Ken Binmore), *Journal of Theoretical Biology* 210 (2001), 1-14.
- “Coordinated Action in the Electronic Mail Game” (with Ken Binmore), *Games and Economic Behavior* 35 (2001), 6-30.
- “Endogenous Inequality in Integrated Labor Markets with Two-Sided Search” (with George Mailath and Avner Shaked), *American Economic Review* 90 (2000), 46-72.
- “How Costly is the Honest Signaling of Need?” (with Georg Nöldeke), *Journal of Theoretical Biology* 197 (1999), 527-539.
- “Evolutionary Drift and Equilibrium Selection” (with Ken Binmore), *Review of Economic Studies* 66 (1999), 363-394. Reprinted in J. Barkley Rosser, editor, *Complexity in Economics*, Edward Elgar

Publishing, forthcoming.

“Hard Bargains and Lost Opportunities” (with Ken Binmore, Chris Proulx and Joe Swierzbinski), *Economic Journal* 108 (1998), 1279-1298.

“Evolutionary Stability in Alternating-Offers Bargaining Games” (with Ken Binmore and Michele Piccione), *Journal of Economic Theory* 80 (1998), 257-291.

“Altruists, Egoists and Hooligans in a Local Interaction Model” (with Ilan Eshel and Avner Shaked), *American Economic Review* 88 (1998), 157-179.

"Muddling Through: Noisy Equilibrium Selection" (with Ken Binmore), *Journal of Economic Theory* 74 (1997), 235-265.

"How Proper is Sequential Equilibrium" (with George Mailath and Jeroen Swinkels), *Games and Economic Behavior* 18 (1997), 193-218. Erratum, *GEB* 19 (1997), 249.

"A Dynamic Model of Equilibrium Selection in Signaling Markets" (with Georg Nöldeke), *Journal of Economic Theory* 73 (1997), 118-156.

"Correlated Equilibria and Local Interactions" (with George Mailath and Avner Shaked), *Economic Theory* 9 (1997), 551-556.

"Musical Chairs: Modelling Noisy Evolution (With Ken Binmore and Richard Vaughan), *Games and Economic Behavior* 11 (1995), 1-35. Erratum, *GEB* 21 (1997), 325.

"Learning to be Imperfect: The Ultimatum Game" (with Ken Binmore and John Gale), *Games and Economic Behavior* 8 (1995), 56-90. Reprinted in Elias Khalil, editor, *Trust*, Edward Elgar Publishing, 2002.

"Normal Form Structures in Extensive Form Games" (with George J. Mailath and Jeroen M. Swinkels), *Journal of Economic Theory* 64 (1994), 325-371.

"Open vs. Closed Door Negotiations" (with Motty Perry), *RAND Journal of Economics* 25 (1994), 348-359.

"Stochastic Stability in Games with Alternative Best Replies," *Journal of Economic Theory* 64 (1994), 35-65.

"Strategic Information Transmission in Duopolies," (with Leonard J. Mirman and Edward E. Schlee), *Journal of Economic Theory* 62 (1994), 363-384.

"An Evolutionary Analysis of Backward and Forward Induction," (with Georg Nöldeke), *Games and Economic Behavior* 5 (1993), 425-454.

"Monopoly Experimentation," (with Leonard J. Mirman and Amparo Urbano), *International Economic Review* 34 (1993), 549-564.

- "Extensive Form Reasoning in Normal Form Games," (with George J. Mailath and Jeroen M. Swinkels), *Econometrica* 61 (1993), 273-302. Reprinted in Mathew O. Jackson and Andrew McLennan, editors., *Foundations in Economic Theory: A Volume in Honor of Hugo F. Sonnenschein*. Springer, 2008.
- "'Cautious' Utility Maximization and Iterated Weak Dominance," (with Tilman Börgers), *International Journal of Game Theory* 21 (1992), 13-25.
- "Duopoly Signal Jamming," (with Leonard J. Mirman and Amparo Urbano), *Economic Theory* 3 (1993), 129-149.
- "Weakly Implementable Social Choice Rules," (with Taradas Bondyopadhyay), *Theory and Decision* 33 (1992), 135-151.
- "Search Costs and Prices," (with Jianbo Zhang), *Economics Letters* 38 (1992), 55-60.
- "Evolutionary Stability in Repeated Games Played by Finite Automata," (with Ken Binmore), *Journal of Economic Theory* 57 (1992), 278-305.
- "Evolutionary Stability in Asymmetric Games," (with Jianbo Zhang), *Journal of Economic Theory* 57 (1992), 363-391.
- "An Extension of the 'Folk Theorem' with Continuous Reaction Functions," (with James W. Friedman), *Games and Economic Behavior* 6 (1994), 83-96.
- "Continuous Reaction Functions in Duopolies," (with James W. Friedman), *Games and Economic Behavior* 6 (1994), 55-82.
- "Dominated Strategies and Common Knowledge," *Games and Economic Behavior* 4 (1992), 284-313.
- "Disagreement in Markets with Matching and Bargaining," *Review of Economic Studies* 59 (1992), 177-186.
- "Limit Evolutionarily Stable Strategies in Two-Player, Normal Form Games," *Games and Economic Behavior* 3 (1991), 110-119.
- "Strategy Additions and Equilibrium Selection," *International Journal of Game Theory* 19 (1990), 269-276.
- "Perfect Equilibria in Simultaneous-Offers Bargaining," (with Kalyan Chatterjee), *International Journal of Game Theory* 19 (1990) 237-268.
- "Subgame Perfect Equilibria with Continuous Reaction Functions," (with James W. Friedman), *Games and Economic Behavior* 2 (1990), 304-324.
- "To Innovate or Not to Innovate: Incentives and Innovation in Hierarchies," (with James A. Dearden and

- Barry W. Ickes), *American Economic Review* 80 (1990), 1105-1124.
- "Strategic Behavior and the Rules for International Taxation of Capital," (with Eric W. Bond), *Economic Journal* 99, (1989) 1099-1111.
- "The Growth and Failure of U.S. Manufacturing Plants," (with Timothy Dunne and Mark J. Roberts), *Quarterly Journal of Economics* 104 (1989), 671-698. Reprinted in Zoltan J. Acs, ed., *Small Firms and Economic Growth*, Edward Elgar Publishing, 1994. Reprinted in David B. Audretsch and Steven Klepper, eds., *Innovation, Evolution of Industry and Economic Growth*, Edward Elgar Publishing, 2000. Reprinted in Stanley Metcalfe and Ronnie Ramlogan, eds., *Creative Destruction*, Edward Elgar Publishing, 2017.
- "Patterns of Firm Entry and Exit in U.S. Manufacturing Industries," (with Timothy Dunne and Mark J. Roberts), *Rand Journal of Economics* 19 (1988), 495-515. Reprinted in Zoltan J. Acs, ed., *Small Firms and Economic Growth*, Edward Elgar Publishing, 1994.
- "Equilibrium and Information with Inside Traders," (with Leonard J. Mirman), *Economic Journal* 99 (1989), 152-167.
- "Plant Turnover and Gross Employment Flows in the U.S. Manufacturing Sector," (with Timothy Dunne and Mark J. Roberts), *Journal of Labor Economics* 7 (1989), 48-71.
- "An Empirical Analysis of Dynamic Non-Price Competition in an Oligopolistic Industry," (with Mark J. Roberts), *Rand Journal of Economics* 19 (1988), 200-219.
- "Bargaining with Commitment, Choice of Techniques and Direct Foreign Investment," (with Eric W. Bond), *Journal of International Economics* 26 (1989), 77-97.
- "Bargaining Under Two-Sided Incomplete Information: The Unrestricted Offers Case," (with Kalyan Chatterjee), *Operations Research* 36 (1988), 813-846.
- "Nontrivial Subgame Perfect Duopoly Equilibria Can Be Supported by Continuous Reaction Functions," *Economics Letters* 24, (1987), 207-211.
- "Job Transfers and Incentives in Complex Organizations: Thwarting the Ratchet Effect," (with Barry W. Ickes), *The Rand Journal of Economics* 18 (1987), 275-286.
- "The Coase Conjecture Need Not Hold for Durable Good Monopolies with Depreciation," (with Eric W. Bond), *Economics Letters* 24 (1987), 93-97.
- "On the Effects of Indexed Bonds in Developing Countries," *Oxford Economic Papers* 40 (1988), 168-192.
- "Bargaining with Two-Sided Incomplete Information: An Infinite Horizon Model with Alternating Offers," (with Kalyan Chatterjee), *Review of Economic Studies* 54 (1987), 175-192.
- "On the Restrictiveness of Monotonic Scalable Choice in Probabilistic Choice Models," *Mathematical*

Social Sciences 14 (1987), 19-38.

"Sequential Research and the Adoption of Innovations," (with Sudipto Bhattacharya and Kalyan Chatterjee), *Oxford Economic Papers* 38 (1987), 219-243. Reprinted in D.J. Morris, P.J.N. Sinclair, M.D.E. Slater and J.S. Vickers, eds., *Strategic Behavior and Industrial Competition*, Oxford University Press, 1986, 219-243.

"Durable Goods, Market Structure, and the Incentives to Innovate," (with Eric W. Bond), *Economica* 54 (1987), 141-170.

"A Test of the Revealed Preference Phenomenon in Congressional Elections," *Public Choice* 54 (1987), 141-170.

"Tax Holidays as Signals," (with Eric W. Bond), *American Economic Review* 76 (1986), 820-826.

"A Note on Uncertainty and Cooperation in a Finitely Repeated Prisoner's Dilemma," *International Journal of Game Theory* 16 (1987), 187-196.

"The Multinational Firm and Exhaustible Resources," *Economica* 53 (1986), 191-208.

"NonWalrasian Equilibria with Leading Behavior," *Oxford Economic Papers* 38 (1986), 31-58.

"Expository Marxism and Comparative Economic Dynamics," (with Murray Wolfson), *History of Political Economy* 18 (1986), 65-85.

"On the Independence of Irrelevant Alternatives in Probabilistic Choice Models," *Journal of Economic Theory* 35 (1985), 376-389.

"Implicit Contracts with Heterogeneous Labor," *Journal of Labor Economics* 3 (1985), 70-90.

"Sufficient Conditions in Optimal Control Theory with Unbounded Objectives," (with Mohammed Moussavian), *International Economic Review* 26 (1985), 271-275.

"Electoral Equilibria with Restricted Strategies," *Public Choice* 43 (1984), 307-328.

"Returns to Scale and Wicksell's Missing Equation: A Note," *History of Political Economy* 16 (1984), 577-582.

"Durable Good Monopolies with Rational Expectations and Replacement Sales," (with Eric W. Bond), *Rand Journal of Economics* 15 (1984), 336-345.

"On the Extraction of an Exhaustible Resource by a Monopoly," (with Mohammed Moussavian), *Journal of Environmental Economics and Management* 11 (1984), 139-146.

"The Multinational Firm with Arm's Length Transfer Price Limits," *Journal of International Economics* 13 (1982), 365-374. Reprinted in Lorraine Eden, editor, *The Economics of Transfer Pricing*, Edgar Elgar Publishing.

- "The Wicksell Effect in a Growing Economy," *History of Political Economy* 14 (1982), 447-460.
- "On Wicksell's Missing Equation," *History of Political Economy* 14 (1982), 301-307.
- "Value and Physical Capital in Wicksell's Durable Goods Model," *History of Political Economy* 14 (1982), 211-227.
- "The Golden Rule Again: A Reply," *American Economic Review* 72 (1982), 228.
- "Toward a Service Oriented Growth Strategy," (with Werner Baer), *World Development* 9 (1981), 499-514. Reprinted in Portuguese in *Estudos Economicos*.
- "The Golden Rule with Endogenous Labor Participation Rate," *American Economic Review* 70 (1980), 752-755.

OTHER ARTICLES, INVITED PAPERS, CHAPTERS IN VOLUMES...:

- "Investment and Competitive Matching" (with Georg Nöldeke), in Yeon-Koo Che, Pierre-André Chiappori, and Bernard Salanié, editors, *Handbook of the Economics of Matching*, Elsevier Press (2024), 125-222.
- "Bill Sandholm In Memoriam" (with Jögen Weibull), *International Journal of Game Theory*, forthcoming.
- "Game Theory in Economics and Beyond," *Journal of Economic Perspectives*, 30(4) (2016), 107-130. Reprinted in Russian in *Voprosy Ekonomiki*.
- "Dynamic Adjustment in the Ultimatum Game" (with Kenneth G. Binmore and Alvin E. Roth), pp. 296-298 in *How Werner Güth's Ultimatum Game Shaped Our Understanding of Social Behavior*, " *Journal of Economic Behavior and Organization* 108 (2014), 292-318.
- "Reputations in Repeated Games" (with George J. Mailath), in H. Peyton Young and Shmuel Zamir, Eds., *Handbook of Game Theory* volume 4, Elsevier Press, 2015, 165-238.
- "The Evolutionary Foundations of Preferences" (with Arthur J. Robson), in Jess Benhabib, Alberto Bisin and Matthew Jackson, eds., *The Social Economics Handbook*, North Holland, 2011, 221-310.
- "Economics the Werner Baer Way," in Hadi Salehi Esfahani, Giovanni Facchini, and Geoffrey Hewings, eds., *Economic Development in Latin America*, Palgrave Macmillan, 2010, 289-294.
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