

## **Mr Andy M K Ho**

Andy is a seasoned corporate banker, who has an outstanding 20+ years career with HSBC and Standard Chartered Bank. He last held the position of Managing Director, Head of Sales and Relationship Management for the Commercial Banking teams at Standard Chartered Hong Kong, where he took charge of hundreds of Local Corporates client groups.

Andy was the principal banker to many prominent Business and Families Names in Hong Kong, a good portion of which are on Forbes' Richest List. Because of his principal banker status, Andy had the privilege of working on many "Once-in-a-life-time" transactions with his clients, which includes Leverage Buyout, IPO, Bond Issuance, Privatization, Principal Finance investment, as well as many sizable Commercial Real Estate transactions. Andy's banking teams are best known in the market for their ability in delivering Corporate Finance, Debt Capital Market solutions, and innovative Financial Market products in fulfilling the hedging and wealth management needs of corporate clients and family offices. The HKBN/CVC buyout transaction covered by his team in 2012 won the "Best Leveraged Finance transaction" title from Asiamoney. In light of Andy's leadership position in Commercial Banking, he was named "Nine Top Corporate Bankers you need to know in Hong Kong" by the eFinancialCareers in 2017.

Andy is currently the Managing Principal of A50 Real Assets, a boutique advisory firm for Professional Investors and Family Offices, mainly in global thematic commercial real estate investments. Before setting up A50 Real Assets, Andy was the CEO of Circle Property Development Limited, a private Hong Kong based company which holds more than 1 million square feet of premium residential and commercial real estate space in Hong Kong, London, Shanghai and Macau.

Andy is an alumnus of the City University of Hong Kong, where he obtained a MSc degree in Finance. He also holds a Master of Arts in Management Science from the University of Kent in the UK, as well as an Associateship in Production and Industrial Engineering from the Hong Kong Polytechnic.