

DAVID H. SOLOMON

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Updated – July 2021

ACADEMIC EMPLOYMENT

David J. Mastrocola Faculty Fellow, December 2019 - Present

Associate Professor of Finance (with tenure), February 2019 - Present

Assistant Professor of Finance, July 2017 - February 2019

Boston College, Carroll School of Management

Assistant Professor of Finance and Business Economics

July 2009 – May 2017

University of Southern California, Marshall School of Business

OTHER AFFILIATIONS

Associate Editor, *Review of Financial Studies* (July 2020 - Present)

Associate Editor, *Review of Finance* (January 2018 - Present)

EDUCATION

PhD (Finance), MBA (2009)

University of Chicago Booth School of Business, Chicago, USA

Dissertation Title: Selective Publicity and Stock Prices

Dissertation Committee: Lubos Pastor (Chair), Tobias Moskowitz, Richard Thaler, Luigi Zingales

Bachelor of Commerce (Honors), Quantitative Finance Major (2003)

University of Western Australia, Perth, Australia

Top Graduating Student in the University of Western Australia, 2003

RESEARCH

RESEARCH INTERESTS

Behavioral Finance, Empirical Asset Pricing, Media, Mutual Funds, Dividends, Investor Psychology

PUBLICATIONS

[16.] ‘On the Tax Efficiency of Startup Firms’

with Eric Allen, Jeffrey Allen, and Sharat Raghavan. 2021

Review of Accounting Studies (Forthcoming)

[15.] ‘Reconsidering Returns’

with Samuel M. Hartzmark, 2020

Review of Financial Studies (Forthcoming)

Winner, Hillcrest Behavioral Finance Award 2018 (First Place)

Best Paper, Utah Winter Finance Conference 2019

Winner, Q Group Prize 2020 (First Place)

[14.] ‘Is “Not Guilty” the Same as Innocent? Evidence from SEC Financial Fraud Investigations’

with Eugene Soltes

2021, ***Journal of Empirical Legal Studies*** 18 (2), 287-327, June 2021.

[13.] ‘The Dividend Disconnect’

with Samuel M. Hartzmark

2019, ***Journal of Finance*** 74 (5), 2153-2199, October 2019.

Winner, Fama/DFA Prize for Best Paper on Capital Markets in the Journal of Finance (First Place) 2019

Winner, Charles Brandes Prize 2017

Hillcrest Behavioral Finance Award (Distinguished Paper) 2017

Roger F. Murray Award (Third Place) 2017

[12.] ‘What a Difference a (Birth) Month Makes: The Relative Age Effect and Fund Manager Performance’

with John Bai, Linlin Ma and Kevin Mullally

2019, ***Journal of Financial Economics*** 132 (1), 200-221, April 2019.

[11.] ‘Recurring Firm Events and Predictable Returns: The Within-Firm Time-Series’

with Samuel M. Hartzmark

2018, ***Annual Review of Financial Economics***, 10, 499-517, November 2018

[10.] ‘Rolling Mental Accounts’

with Samuel M. Hartzmark and Cary Frydman

2018, ***Review of Financial Studies***, 31(1), 362–397, January 2018.

[9.] ‘Being Surprised by the Unsurprising: Earnings Seasonality and Stock Returns’

with Tom Y. Chang, Samuel M. Hartzmark and Eugene F. Soltes

2017, ***Review of Financial Studies***, 30 (1), 281-323, January 2017

Best Paper Award, California Corporate Finance Conference, 2015

Hillcrest Behavioral Finance Award (First Place), 2015

[8.] ‘Looking for Someone to Blame: Delegation, Cognitive Dissonance and the Disposition Effect’

with Tom Y. Chang and Mark M. Westerfield.

2016, *Journal of Finance*, 71 (1), 267-302, February 2016.

[7.] ‘What Are We Meeting For? The Consequences of Private Meetings with Investors’

with Eugene Soltes

2015, *Journal of Law and Economics*, 58 (2), 325-355, May 2015.

Winner, Best Paper Award, Financial Research Association Conference 2012

[6.] ‘Juicing the Dividend Yield: Mutual Funds and the Demand for Dividends’

with Lawrence Harris and Samuel M Hartzmark.

2015, *Journal of Financial Economics*, 116 (3), 433-451, June 2015.

Lead Article

Fama/DFA Prize for the Best Paper in the Journal of Financial Economics on Capital Markets and Asset Pricing (Second Place), 2015

[5.] ‘Winners in the Spotlight: Media Coverage of Fund Holdings as a Driver of Flows’

with Eugene Soltes and Denis Sosyura.

2014, *Journal of Financial Economics*, 113 (1), 53-72, July 2014.

[4.] ‘The Dividend Month Premium’

with Samuel M. Hartzmark,

2013, *Journal of Financial Economics*, 109 (3), 640-660, September 2013.

Best Paper, California Corporate Finance Conference, 2011

[3.] ‘Selective Publicity and Stock Prices’,

2012, *Journal of Finance* 67 (2), 599-637, April 2012.

[2.] ‘Efficiency and the Disposition Effect in NFL Prediction Markets’,

with Samuel M. Hartzmark

2012, *Quarterly Journal of Finance*, 2 (3), 12500, September 2012.

[1.] ‘A Multinomial Approximation for American Option Prices in Levy Process Models’,

with Ross A. Maller and Alex Szimayer.

2006, *Mathematical Finance*, 16 (4), 613-633, October 2006.

WORKING PAPERS

[4.] ‘Predictable Price Pressure’
with Samuel Hartzmark, June 2021

[3.] ‘Car Seats as Contraception’
with Jordan Nickerson, August 2020

[2.] ‘The Perils of Private Provision of Public Goods’
with Umit G. Gurun and Jordan Nickerson, January 2020
Revise and Resubmit, Journal of Financial and Quantitative Analysis

[1.] ‘Managerial Control of Business Press Coverage’
with Eugene Soltes, September 2012.

See website at <http://www.davidhsolomon.com/> for further details

AWARDS AND PRIZES

Q Group Prize (First Place), 2020, for ‘Reconsidering Returns’

Fama/DFA Award for Best Paper on Capital Markets in the Journal of Finance, 2019 (First Place) for ‘The Dividend Disconnect’

Best Paper, Utah Winter Finance Conference, 2019, for
‘Reconsidering Returns’

Winner (1st Place), Hillcrest Behavioral Finance Prize, 2018, for
‘Reconsidering Returns’

Winner (1st Place), Charles Brandes Prize, 2017, for ‘The Dividend Disconnect’

Hillcrest Behavioral Finance Award (Distinguished Paper), 2017, for ‘The Dividend Disconnect’

Roger F. Murray Award (Third Place), 2017, ‘The Dividend Disconnect’

Fama/DFA Prize for the Best Paper in the Journal of Financial Economics on Capital Markets and Asset Pricing (Second Place), 2015, for ‘Juicing the Dividend Yield: Mutual Funds and the Demand for Dividends’

Winner (1st Place), Hillcrest Behavioral Finance Award 2015, for ‘Being Surprised by the Unsurprising: Earnings Seasonality and Stock Returns’

Best Paper, California Corporate Finance Conference 2015 for ‘Being Surprised by the Unsurprising: Earnings Seasonality and Stock Returns’

USC Marshall Dean’s Award for Research Excellence, 2015.

Best Paper, Financial Research Association Conference 2012 for ‘What are we meeting for? The consequences of private meetings with investors’

Best Paper, California Corporate Finance Conference 2011 for ‘The Dividend Month Premium’

Katherine Dusak Miller PhD Fellowship in Finance, 2008

J A Wood Memorial Prize for Top Graduating Student in the disciplines of Architecture, Landscape and Visual Arts; Arts, Humanities and Social Sciences; Economics and Commerce; Education; and Law. University of Western Australia, 2003

Octo-Finalist, World Intervarsity Debating Championships, Glasgow (2000) and Singapore (2003)

MEDIA COVERAGE

Car Seats as Contraception

[NPR Freakonomics Podcast](#), [The Economist](#), [Marginal Revolution](#), [Washington Examiner](#), [The Telegraph](#), [US Congress Joint Economic Committee](#), [Ross Douthat](#), [Hacker News](#), [National Review Online](#), [Reason](#), [MercatorNet](#), [Catholic News Agency](#), [Matt Yglesias](#)

The Perils of Private Provision of Public Goods

[Yahoo Finance \(Video\)](#), [Forbes](#), [Daily Mail](#), [CBS News \(Video\)](#), [CBS Marketwatch](#), [Fox Business](#), [Business Insider](#), [NASDAQ](#), [Retail Wire](#), [Daily Wire](#), [WGN Radio Chicago](#), [Wall Street Reporter](#), [City Data](#), [Newsfeeds](#), [American Thinker](#), [Newsbeez](#), [Herald Journalism](#), [Zenith News](#), [True Pundit](#), [Ace of Spades](#), [Hot Air](#), [Safegraph](#), [IJR](#), [Bar Stool Sports](#), [Luciance](#), [Red State](#), [Sky Statement](#), [WhatNews2Day](#), [Vaaju](#), [Voice of the Highway](#), [Hienalouca](#), [Buzzdea](#), [Restaurant Dive](#), [My High Plains](#), [Long Room](#), [Inside Sources](#), [My Sun Coast](#)

Reconsidering Returns

[Forbes](#), [Chicago Booth Review](#)

Is “Not Guilty” the Same as “Innocent”? Evidence from SEC Financial Fraud Investigations

[Institutional Investor](#), [Washington Post](#), [New York Times](#)

The Dividend Disconnect

[Bloomberg](#), [CNBC \(Article and Video Interview\)](#), [Forbes](#), [Irish Times](#), [Yahoo! Finance](#), [Hacker News](#), [Reddit](#), [Investopedia](#), [Alpha Architect](#), [ETF.com](#)

What a Difference a (Birth) Month Makes: The Relative Age Effect and Fund Manager Performance

[Wall Street Journal](#) , [Harvard Law School Forum on Corporate Governance](#)

Rolling Mental Accounts

[Capital Ideas](#), [Intelligent Option Investor](#)

Being Surprised by the Unsurprising: Earnings Seasonality and Stock Returns

[Bloomberg](#), [Harvard Law School Forum on Corporate Governance and Financial Regulation](#), [Alpha Architect](#), [Capital Ideas](#)

Looking for Someone to Blame: Delegation, Cognitive Dissonance and the Disposition Effect

[Financial Times](#), [CNN](#), [Psychology Today](#), [Value Walk](#), [Motley Fool](#)

Juicing the Dividend Yield: Mutual Funds and the Demand for Dividends

[Wall Street Journal](#), [Value Walk](#), [ETF.com](#), [Capital Ideas](#), [BAM](#)

What Are We Meeting For? The Consequences of Private Meetings with Investors

[Wall Street Journal](#), [Financial Times](#), [Australian Financial Review](#), [Harvard Law School Forum on Corporate Governance and Financial Regulation](#), [InstitutionalInvestor.com](#)

Winners in the Spotlight: Media Coverage of Fund Holdings as a Driver of Flows

[ETF.com](#), [MutualFunds.com](#)

The Dividend Month Premium

[Harvard Business Review \(Daily Stat Blog\)](#), [Alpha Architect](#)

Selective Publicity and Stock Prices

[CFA Digest](#), [LiveMint.com](#)

Efficiency and the Disposition Effect in NFL Prediction Markets

[Alpha Architect](#)

INVITED SEMINARS

& PRESENTATIONS (* = Co-author presenting)

2021

University of Central Florida (Scheduled)

University of Chicago Behavioral Economics (Scheduled)

Deakin University

MIT Accounting

NBER Behavioral Finance (Discussant)

American Finance Association (Discussant)

2020

Chapman University

Western Finance Association (x2)

European Finance Association (x2)

Australian National University

Baruch College

St Gallen

2019

University of Western Australia

Deakin University

Monash University

University of Sydney

University of Technology, Sydney

Adam Smith Asset Pricing Conference*

RAPS/RCFS Bahamas Conference (Discussant)

Rodney White Conference (Discussant)

Utah Winter Finance Conference

American Finance Association Meetings (Discussant)

2018

Chinese University of Hong Kong
 Hong Kong University
 City University of Hong Kong
 European Finance Association
 Imperial College Household Finance Conference*
 Financial Intermediation Research Society
 SFS Finance Cavalcade (Discussant)
 CEAR Conference (Discussant)
 HEC Montreal / McGill Winter Finance Workshop

2017

Securities and Exchange Commission
 Red Rock Finance Conference
 NBER Behavioral Finance Conference
 American Finance Association (Discussant)
 Arizona State University
 Southern Methodist University
 University of California, Irvine
 University of Tennessee Smokey Mountain Conference
 Western Finance Association (Discussant)

2016

Brigham Young University
 Arizona State University Sonoran Conference (Discussant)
 Columbia University, News and Financial Markets Conference
 London School of Economics
 Western Finance Association Meetings
 Yale University
 University of Washington
 NBER Household Finance Summer Institute
 UBC Summer Finance Conference (Discussant)
 Australian National University
 University of Western Australia
 University of New South Wales
 University of Sydney
 University of Technology, Sydney
 University of Melbourne
 Hong Kong University of Science and Technology
 Columbia University
 University of Florida
 Boston College

Imperial College
 Ohio State University
 University of California, San Diego
 University of Colorado
 University of Miami
 Emory University
 University of Michigan
 University of Illinois at Urbana-Champaign
 UC Davis Household Finance Conference (Discussant & Presentation*)
 University of Toronto
 INSEAD
 Tilburg University
 Erasmus University
 Maastricht University
 Colorado Finance Summit*
 Miami Behavioral Finance Conference*

2015

American Finance Association Meetings (Discussant)
 Mannheim University
 Goethe University
 UT Austin
 Pontificia Universidad Catolica de Chile
 Erasmus University
 University of Houston
 HEC Paris
 Aalto University
 California Corporate Finance Conference
 Miami Behavioral Finance Conference*

2014

USC-UCLA-UCI Finance Day
 Arizona State University
 University of Colorado
 DePaul University
 University of Toronto
 NBER Behavioral Finance Meetings
 Southern California Finance Conference
 Fuller and Thaler Asset Management
 UC Davis Symposium on Information and Asset Prices (Discussant)

2013

Emory University
 Western Finance Association Meeting*
 Behavioral Economics Annual Meeting*
 China International Finance Conference
 University of Oregon
 Notre Dame
 Northwestern
 NBER Behavioral Finance Meeting (Discussant)
 Southern California Finance Conference
 Miami Behavioral Finance Conference

2012

Western Finance Association Meeting*
 CNMV Securities Market Conference
 Financial Intermediation Research Society Meeting
 Queens Behavioral Finance Conference
 SFS Finance Cavalcade
 Finance Down Under Conference*
 Helsinki Finance Summit
 European Finance Association Meeting (2 papers)
 Luxembourg Asset Management Summit*
 Miami Behavioral Finance Conference*
 Financial Research Association Meetings*
 California Corporate Finance Conference
 Financial Economics and Accounting Conference

2011

Michigan State University
 UC Irvine
 UT Austin/ICI Mutual Funds Conference
 California Corporate Finance Conference
 Miami Behavioral Finance Conference (Discussant)
 USC-UCLA Finance Day (Discussant)

2010

Australasian Finance and Banking Conference
 USC-UCLA Finance Day
 California Corporate Finance Conference (Discussant)

2009

University of Rochester
 University of British Columbia

Vanderbilt University
 Emory University
 University of Southern California
 University of New South Wales

TEACHING

USC MBA class, 'Investment Analysis and Portfolio Management', 2010-2017

USC Undergraduate class, 'Investments', 2011-2017

Boston College Undergraduate Class, 'Investments', 2018-2021

Boston College MBA Class, 'Investments', 2018-2021

PHD STUDENTS SUPERVISED

Jerchern Lin (2012, SUNY Buffalo)

Tong Wang (2013, Virginia Tech)

Haitao Mo (2013, Louisiana State)

Junbo Wang (2014, Fannie Mae)

Samuel Hartzmark (2014, Chicago Booth)
 (Best placement ever for USC finance PhD program)

Zhishan Guo (2015, Guggenheim Partners)

AD-HOC REVIEWER

Quarterly Journal of Economics, Journal of Finance, Review of Financial Studies, Review of Asset Pricing Studies, Review of Finance, Management Science, Journal of Accounting Research, Journal of Financial and Quantitative Analysis, Journal of Financial Markets, Journal of Banking and Finance, Economic Inquiry, Economica, Algorithmic Finance.

PAST WORK EXPERIENCE

Teaching Assistant, Chicago GSB, 2006-2008

Adj. Prof. Chris Culp, Chicago GSB
 MBA Futures, Forwards, Options & Swaps: Theory and Practice, Fall 2007
 MBA Structured Finance and Alternative Risk Transfer, Spring 2008

Prof. Andrea Frazzini, Chicago GSB
MBA Investments Class, Spring 2006 and Winter 2007

Prof. Lubos Pastor, Chicago GSB
MBA Portfolio Management Class, Spring 2007

*Research Assistant to Dr Alexander Szimayer, University of Western
Australia, 2004*