



香港城市大學
City University of Hong Kong

College of Business

Doctor of Philosophy (PhD) Programmes 2021/22

www.cb.cityu.edu.hk/PhD



College of Business

香港城市大學
City University of Hong Kong

Accreditation



Visit our web for details
www.cb.cityu.edu.hk/PhD

Recruiting the best and brightest students from around the world to pursue PhD studies at the College of Business, City University of Hong Kong.

Why College of Business?

Facts & Recognitions

- World-class faculty: approximately 180 core faculty from over 20 nationalities who earned their PhDs from the world's leading universities
- Ranked 3rd in Asia and 36th worldwide in the latest [UTD World Rankings](#) of Business Schools based on publications in the most prestigious business academic journals
- 300 funded research projects with a total amount of 188 million HKD (24 million USD) over past five years
- Great placements of PhD graduates

Career Prospects

Graduates of CB PhD programmes are in high demand. Over the past two decades, about fifty percent of the graduates of our doctoral programs have accepted faculty positions in research universities in China and abroad. The other half of our graduates have pursued opportunities in leading companies.

Samples of Academic Placements

- Beijing University, China
- City University of Hong Kong, Hong Kong
- Fudan University, China
- Hong Kong Polytechnic University, Hong Kong
- London School of Economics and Political Science, UK
- Nanjing University, China
- Nanyang Technological University, Singapore
- Rice University, USA
- Shanghai Jiaotong University, China
- Tsinghua University, China
- University of Alberta, Canada
- University of Cambridge, UK
- University of Hong Kong, Hong Kong
- University of Massachusetts, USA
- University of Queensland, Australia
- University of Science and Technology of China, China

Samples of Industry Placements

- Adfaith Management Consulting Inc.
- American International Group
- Banco de Bilbao and Vizcaya Argentaria
- Bank of China (International)
- Cigna
- Citibank
- China Merchants Holding (International)
- Guosen Securities
- Hong Kong Exchanges and Clearing Ltd
- Hong Kong Intellectual Property Exchange Ltd
- Hong Kong Securities and Futures Commission
- HSBC
- PricewaterhouseCoopers
- Singapore Clinic Research Institute
- Standard Chartered Bank
- Yamaichi Securities

Academic Units and Researches

Department of Accountancy

- Covers a broad spectrum of issues in the areas of financial accounting, auditing, and corporate governance.

Department of Economics and Finance

- Includes areas such as: international economics, microeconomics, macroeconomics, corporate finance, asset pricing, investments and capital markets.

Department of Information Systems

- Integrates technical and behavioural perspectives in addressing the effective and efficient use of information technology. Especially concerned with socio-technical issues surrounding the application of web-based technologies in business and organizations for improving efficiency, effectiveness, and competitiveness.

Department of Management

- Covers human resources management; organizational behaviour, entrepreneurship and innovation management, international business, strategic management and corporate social responsibility.

Department of Marketing

- Covers business markets, multinational corporate strategy, strategic marketing, internet marketing, China marketing and Chinese culture, cultural influences on consumer behaviours and consumer socialization.

Department of Management Sciences

Includes two major areas -

- **Operations and supply chain management:** optimization, game theory, robust optimization, simulation, inventory control, financial engineering, sustainability, planning and scheduling, and interdisciplinary research between operations and marketing/finance/accounting;
- **Business statistics:** business intelligence, quality management, survival analysis, statistical modeling, robust estimation, market research, and econometrics.

Admissions

Eligibility

- Applicants seeking admission to PhD studies should hold a Bachelor's degree with a minimum GPA of 3.5/4 from a recognized university
- Applicants from an institution where the language of teaching is not English should satisfy the minimum English proficiency requirement, which is 85 in the Test of English as a Foreign Language (TOEFL) OR an overall band score of 6.5 in the International English Language Testing System (IELTS)
- The college of business offers seven PhD programmes. The following table shows preferred undergraduate majors for each PhD programme

PhD Accountancy

- Accounting
- Finance
- Business Administration
- Economics

PhD Economics

- Economics
- Finance
- Mathematics
- Statistics
- Engineering

PhD Finance

- Finance
- Accounting
- Mathematics
- Statistics
- Computer Science
- Management Science

PhD Information Systems

- Information Systems
- Computer Science
- Business Administration
- Economics
- Psychology
- Sociology
- Engineering

PhD Management

- Human Resource Management
- Business Studies / Administration
- Management
- Psychology
- Sociology
- Hotel Management

PhD Marketing

- Marketing
- Management
- Economics
- Psychology
- Sociology
- Supply Chain Management

PhD Management Sciences

- Mathematics
- Statistics
- Physics
- Computer Science
- Engineering
- Management Science
- Information Systems

Financial Aid

- Admitted students will receive the university scholarship with a monthly stipend of HKD 17,510 (USD 2,245) during their PhD studies at CityU
- Outstanding candidates will be recommended for the Hong Kong PhD fellowship with a monthly stipend of HKD 25,800 (USD 3,307) during their PhD studies at CityU



How to Apply

If you are interested in our PhD programmes, please email both your CV and transcripts in English to Programme Director Prof LIU Guangwu and the corresponding PhD coordinators. Shortlisted candidates will be invited for an interview. This round of admission targets on the students who will soon complete their third year of undergraduate study or have one more year to complete master degree study. English proficiency requirement (TOEFL or IELTS score) can be submitted by the end of 2020.

Contact Us

Programme Director

Director of PhD Programme http://www.cb.cityu.edu.hk/PhD/	Prof LIU Guangwu ☎ (852) 3442-8304 ✉ msgw.liu@cityu.edu.hk
--	---

Research Degree Coordinators

Department of Accountancy http://www.cb.cityu.edu.hk/ac/	Prof YU Yangxin ☎ (852) 3442-7962 ✉ yangxin.yu@cityu.edu.hk
Department of Economics & Finance http://www.cb.cityu.edu.hk/ef/	Dr TAM Xuan Song (For Economics study) ☎ (852) 3442-2163 / 3442-9583 ✉ xuanstam@cityu.edu.hk Dr QI Yaxuan (For Finance study) ☎ (852) 3442-9967 / 3442-9583 ✉ yaxuanqi@cityu.edu.hk
Department of Information Systems http://www.cb.cityu.edu.hk/is/	Prof LIM Kai Hin ☎ (852) 3442-8045 ✉ iskl@cityu.edu.hk
Department of Management http://www.cb.cityu.edu.hk/mgt/	Prof WANG Long ☎ (852) 3442-7181 ✉ longwang@cityu.edu.hk
Department of Management Sciences http://www.cb.cityu.edu.hk/ms/	Dr YU Yimin ☎ (852) 3442-4781 ✉ yiminyu@cityu.edu.hk
Department of Marketing http://www.cb.cityu.edu.hk/mkt/	Dr ZHAO Huazhong ☎ (852) 3442-9910 ✉ h.zhao@cityu.edu.hk

1. Huang, F., **Wong, V. C.** & Wan, E. W. 2020. The Influence of Product Anthropomorphism on Comparative Judgment. *Journal of Consumer Research*, 46, 5, pp. 936-955.
2. **Li, X.**, Li, K. J. & Wang, X. 2020. Transparency of Behavior-Based Pricing. *Journal of Marketing Research*, 57, 1, pp. 78-99.
3. Hsieh, T., **Kim, J.**, Wang, R. R. & Wang, Z. 2020. Seeing is Believing? Executives' Facial Trustworthiness, Auditor Tenure, and Audit Fees. *Journal of Accounting and Economics*, 69, 1, pp. 1-23.
4. **Liu, Q. B.**, Liu, X. & Guo, X. 2020. The Effects of Participating in a Physician-Driven Online Health Community in Managing Chronic Disease: Evidence from Two Natural Experiments. *MIS Quarterly*, 44, 1b, pp. 391-419.
5. **Wong, V. C.**, Fock, H. & Ho, C. K.Y. 2020. Toward a Process-Transfer Model of the Endorser Effect. *Journal of Marketing Research*, 57, 3, pp. 565-581.
6. Cornaggia, J. & **Li, J. Y.** 2019. The Value of Access to Finance: Evidence from M&As. *Journal of Financial Economics*, 131, 1, pp. 232-250.
7. **Chen, H.**, Hu, Y. J. & Smith, M. D. 2019. The Impact of E-book Distribution on Print Sales: Analysis of a Natural Experiment. *Management Science*, 65, 1, pp. 19-31.
8. **Kim, J.**, Pevzner, M. & Xin, X. 2019. Foreign Institutional Ownership and Auditor Choice: Evidence from Worldwide Institutional Ownership. *Journal of International Business Studies*, 50, 1, pp. 83-110.
9. **Li, X.**, **Li, Y.** & Shi, M. 2019. Managing Consumer Deliberations in a Decentralized Distribution Channel. *Marketing Science*, 38, 1, pp. 170-190.
10. **Yue, W.T.**, Wang, Q. & Hui, K. 2019. See No Evil, Hear No Evil? Dissecting the Impact of Online Hacker Forums. *MIS Quarterly*, 43, 1, pp. 73-95.
11. Karahanna, E., Chen, A., **Liu, Q. B.** & Serrano, C. 2019. Capitalizing on Health Information Technology to Enable Digital Advantage in U.S. Hospitals. *MIS Quarterly*, 43, 1, pp. 113-140.
12. Li, H., **Fang, Y.**, **Lim, K. H.** & Wang, Y. 2019. Platform-Based Function Repertoire, Reputation, and Sales Performance of E-Marketplace Sellers. *MIS Quarterly: Management Information Systems*, 43, 1, pp. 207-236.
13. Bose, I. & **Leung, A. C. M.** 2019. Research Note-Adoption of Identity Theft Countermeasures and its Short- and Long-Term Impact on Firm Value. *MIS Quarterly: Management Information Systems*, 43, 1, pp. 313-327.
14. Shen, X., Bao, L., **Yu, Y.** & Hua, Z. 2019. Managing Supply Chains with Expediting and Multiple Demand Classes. *Production and Operations Management*, 28, 5, pp. 1129-1148.
15. Lu, M., Sethi, S., Xie, Y. & **Yan, H.** 2019. Profit Allocation, Decision Sequence and Compliance Aspects of Coordinating Contracts: A Retrospect. *Production and Operations Management*, 28, 5, pp. 1222-1237.
16. **Yen, S.**, Ferraro, F. & Almandoz, J. 2019. The Rise of Socially Responsible Investment Funds: The Paradoxical Role of the Financial Logic. *Administrative Science Quarterly*, 64, 2, pp. 466-501.
17. Lee, C. M. C., **Sun, S. T.**, Wang, R. & Zhang, R. 2019. Technological Links and Predictable Returns. *Journal of Financial Economics*, 132, 3, pp. 76-96.
18. Chung, K. H., **Wang, J.** & Wu, C. 2019. Volatility and the Cross-Section of Corporate Bond Returns. *Journal of Financial Economics*, 133, 2, pp. 397-417.
19. **Du, D.** & Luo, D. 2019. The Pricing of Jump Propagation: Evidence from Spot and Options Markets. *Management Science*, 65, 5, pp. 2360-2387.
20. **Yan, H.**, Yano, C. A. & Zhang, H. 2019. Inventory Management under Periodic Profit Targets. *Production and Operations Management*, 28, 6, pp. 1387-1406.
21. Hui, K., Ke, P. F., Yao, Y. & **Yue, W. T.** 2019. Bilateral Liability-Based Contracts in Information Security Outsourcing. *Information Systems Research*, 30, 2, pp. 411-429.
22. **Wang, W.** & Wang, M. 2019. Effects of Sponsorship Disclosure on Perceived Integrity of Biased Recommendation Agents: Psychological Contract Violation and Knowledge-Based Trust Perspectives. *Information Systems Research*, 30, 2, pp. 507-522.
23. **Kim, J.**, Lu, L. Y. & **Yu, Y.** 2019. Analyst Coverage and Expected Crash Risk: Evidence from Exogenous Changes in Analyst Coverage. *The Accounting Review*, 94, 4, pp. 345-364.
24. **Du, D.**, Elkamhi, R. & Ericsson, J. 2019. Time-Varying Asset Volatility and the Credit Spread Puzzle. *Journal of Finance*, 74, 4, pp. 1841-1885.
25. Halim, E., Riyanto, Y. E. & **Roy, N.** 2019. Costly Information Acquisition, Social Networks, and Asset Prices: Experimental Evidence. *Journal of Finance*, 74, 4, pp. 1975-2010.
26. Wu, J., Huang, L. & **Zhao, J. L.** 2019. Operationalizing Regulatory Focus in the Digital Age: Evidence from an E-Commerce Context. *MIS Quarterly: Management Information Systems*, 43, 3, pp. 745-764.
27. Kouvelis, P., Wu, X. & **Xiao, Y.** 2019. Cash Hedging in a Supply Chain. *Management Science*, 65, 8, pp. 3928-3947.
28. **Chen, Z.**, Sim, M. & Xu, H. 2019. Distributionally Robust Optimization with Infinitely Constrained Ambiguity Sets. *Operations Research*, 67, 5, pp. 1328-1344.
29. Chen, S., Li, Y. & Zhou, W. 2019. Joint Decisions for Blood Collection and Platelet Inventory Control. *Production and Operations Management*, 28, 7, pp. 1674-1691.
30. Ji, Y., **Wang, R.** & Gou, Q. 2019. Monetization on Mobile Platforms: Balancing in-App Advertising and User Base Growth. *Production and Operations Management*, 28, 9, pp. 2202-2220.
31. **Bensoussan, A.**, Xie, Y. & **Yan, H.** 2019. Joint Inventory-Pricing Optimization with General Demands: An Alternative Approach for Concavity Preservation. *Production and Operations Management*, 28, 9, pp. 2390-2404.

32. **Huang, Q.** & Kim, R. 2019. Capital Structure Decisions along the Supply Chain: Evidence from Import Competition. *Journal of International Business Studies*, 50, 6, pp. 873-894.
33. Zhong, W., Lin, Y. L., Gao, D. & **Yang, H.** 2019. Does Politician Turnover Affect Foreign Subsidiary Performance? Evidence in China. *Journal of International Business Studies*, 50, 7, pp. 1184-1212.
34. Krause, R., Li, W., **Ma, X.** & Bruton, G. D. 2019. The Board Chair Effect across Countries: An Institutional View. *Strategic Management Journal*, 40, 10, pp. 1570-1592.
35. Tsang, A., Xie, F. & **Xin, X.** 2019. Foreign Institutional Investors and Corporate Voluntary Disclosure Around the World. *The Accounting Review*, 94, 5, pp. 319-348.
36. He, J., Huang, J. & **Zhao, S.** 2019. Internalizing Governance Externalities: The Role of Institutional Cross-Ownership. *Journal of Financial Economics*, 134, 2, pp. 400-418.
37. **O'Donovan, J.**, Wagner, H. F. & Zeume, S. 2019. The Value of Offshore Secrets: Evidence from the Panama Papers. *The Review of Financial Studies*, 32, 11, pp. 4117-4155.
38. Huang, Y., **Lim, K. H.**, Lin, Z. & Han, S. 2019. Large Online Product Catalog Space Indicates High Store Price: Understanding Customers' Overgeneralization and Illogical Inference. *Information Systems Research*, 30, 3, pp. 963-979.
39. Wang, Q., **Feng, J.**, Jiang, X. & Xie, J. 2019. Multiple-Winner Award Rules in Online Procurement Auctions. *Production and Operations Management*, 28, 10, pp. 2533-2551.
40. Jiang, Q., Tan, C., **Sia, C. L.** & Wei, K. 2019. Followership in an Open-Source Software Project and its Significance in Code Reuse. *MIS Quarterly*, 43, 4, pp. 1303-1319.
41. **Guan, Y.**, Li, C., Lu, H. & Wong, M. H. F. 2019. Regulations and Brain Drain: Evidence from Wall Street Star Analysts' Career Choices. *Management Science*, 65, 12, pp. 5766-5784.
42. Shen, X. & **Yu, Y.** 2019. Capacity Allocation with Multiple Suppliers and Multiple Demand Classes. *Production and Operations Management*, 28, 11, pp. 2792-2807.
43. Qian, C., Lu, L. Y. & **Yu, Y.** 2019. Financial Analyst Coverage and Corporate Social Performance: Evidence from Natural Experiments. *Strategic Management Journal*, 40, 13, pp. 2271-2286.
44. **Feng, J.**, Li, X. & Zhang, X. (Michael). 2019. Online Product Reviews -Triggered Dynamic Pricing: Theory and Evidence. *Information Systems Research*, 30, 4, pp. 1107-1123.
45. Kim, S. H. & **Kwon, J.** 2019. How Do EHRs and a Meaningful Use Initiative Affect Breaches of Patient Information? *Information Systems Research*, 30, 4, pp. 1184-1202.

1. Zhu, R., **Wan, A. T. K., Zhang, X.** & Zou, G. 2018. A Mallows-Type Model Averaging Estimator for the Varying-Coefficient Partially Linear Model. *Journal of the American Statistical Association*. In press.
2. **Lam, C. F.,** Rees, L., Levesque, L. L. & Ornstein, S. 2018. Shooting from the hip: A habit perspective of voice. *Academy of Management Review*, 43, 3, pp. 470-486.
3. **Peng, C. H.,** Lurie, N. H. & Slaughter, S. A. 2018. Using Technology to Persuade: Visual Representation Technologies and Consensus Seeking in Virtual Teams. *Information Systems Research*. In press.
4. Cui, X., Sun, X., Zhu, S., Jiang, R. & **Li, D.** 2018. Portfolio optimization with nonparametric value at risk: A block coordinate descent method. *INFORMS Journal on Computing*, 30, 3, pp. 454-471.
5. Goes, P. B., Ilk, N., Lin, M. & **Zhao, J. L.** 2018. When more is less: Field evidence on unintended consequences of multitasking. *Management Science*, 64, 7, pp. 3033-3054.
6. **Park, J. J.** & Sela, A. 2018. Not my type: Why affective decision makers are reluctant to make financial decisions. *Journal of Consumer Research*, 45, 2, pp. 298-319.
7. **KIM, J. B.,** Lu, L. Y. & **YU, Y.** 2018. Analyst Coverage and Expected Crash Risk: Evidence from Exogenous Changes in Analyst Coverage. *The Accounting Review*. In press.
8. Chen, D., **Kim, J.,** Li, O. Z. & Liang, S. 2018. China's Closed Pyramidal Managerial Labor Market and the Stock Price Crash Risk. *The Accounting Review*, 93, 3, pp. 105-131.
9. **Kim, J.,** Song, B. Y. & Stratopoulos, T. C. 2018. Does Information Technology Reputation Affect Bank Loan Terms? *The Accounting Review*, 93, 3, pp. 185-211.
10. Tang, C. S., Alex Yang, S. & **Wu, J.** 2018. Sourcing from suppliers with financial constraints and performance risk. *Manufacturing and Service Operations Management*, 20, 1, pp. 70-84.
11. Ho, S. Y. & **Lim, K. H.** 2018. Nudging Moods to Induce Unplanned Purchases in Imperfect Mobile Personalization Contexts. *MIS Quarterly: Management Information Systems*, 42, 3, pp. 757-778.
12. **Fang, Y., Lim, K. H.,** Qian, Y. & Feng, B. 2018. System dynamics modeling for information systems research: Theory development and practical application. *MIS Quarterly: Management Information Systems*, 42, 4, pp. 1303-1329.
13. **Li, H., Fang, Y., Lim, K. H.** & Wang, Y. 2018. Platform-Based Function Repetition, Reputation, and Sales Performance of E-Marketplace Sellers. *MIS Quarterly: Management Information Systems*. In press.
14. Yu, D., Zhang, X. & **Yau, K. K. W.** 2018. Asymptotic properties and information criteria for misspecified generalized linear mixed models. *Journal of the Royal Statistical Society. Series B: Statistical Methodology*, 80, 4, pp. 817-836.
15. **Yan, S.,** Ferraro, F. & Almandoz, J. (John). 2018. The Rise of Socially Responsible Investment Funds: The Paradoxical Role of the Financial Logic. *Administrative Science Quarterly*. In press.
16. Back, K., Collin-Dufresne, P., Fos, V., **Li, T.** & Ljungqvist, A. 2018. Activism, Strategic Trading, and Liquidity. *Econometrica*, 86, 4, pp. 1431-1463.
17. Back, K., Crotty, K. & **Li, T.** 2018. Identifying information asymmetry in securities markets. *Review of Financial Studies*, 31, 6, pp. 2277-2325.
18. Lee, C. M., **Sun, S. T.,** Wang, R. & Zhang, R. 2018. Technological links and predictable returns. *Journal of Financial Economics*. In press.
19. Hui, K., Ke, P. F., Yao, Y. & **Yue, W. T.** 2018. Bilateral Liability-Based Contracts in Information Security Outsourcing. *Information Systems Research*. In press.
20. **Wang, W., Xu, J. (David).** & Wang, M. 2018. Effects of Recommendation Neutrality and Sponsorship Disclosure on Trust vs. Distrust in Online Recommendation Agents: Moderating Role of Explanations for Organic Recommendations. *Management Science*, 64, 11, pp. 5198-5219.
21. **Wang, W.** & Wang, M. 2018. Effects of Sponsorship Disclosure on Perceived Integrity of Biased Recommendation Agents: Psychological Contract Violation and Knowledge-based Trust Perspectives. *Information Systems Research*. In press.
22. **Ryu, W.,** McCann, B. T. & Reuer, J. J. 2018. Geographic Co-location of partners and rivals: Implications for the design of R&D alliances. *Academy of Management Journal*, 61, 3, pp. 945-965.
23. **Xin, X.,** Xie, F. & Tsang, A. 2018. Foreign Institutional Investors and Voluntary Disclosure around the World. *The Accounting Review*. In press.
24. **Lu, Y.,** Song, M. & Yang, Y. 2018. Approximation Approaches for Inventory Systems with General Production/Ordering Cost Structures. *Production and Operations Management*, 27, 3, pp. 417-432.
25. Shen, X., Bao, L. & **Yu, Y.** 2018. Coordinating Inventory and Pricing Decisions with General Price-Dependent Demands. *Production and Operations Management*, 27, 7, pp. 1355-1367.
26. Kouvelis, P., **Xiao, Y.** & Yang, N. 2018. Drug Pricing for Competing Pharmaceutical Manufacturers Distributing through a Common PBM. *Production and Operations Management*, 27, 8, pp. 1399-1419.
27. Tarakci, M., Ateş, N. Y., Floyd, S. W., **Ahn, Y.** & Wooldridge, B. 2018. Performance feedback and middle managers' divergent strategic behavior: The roles of social comparisons and organizational identification. *Strategic Management Journal*, 39, 4, pp. 1139-1162.
28. Yuan, Q., **Chen, Y.,** Yang, J. & Zhou, Y. 2018. Joint Control of Emissions Permit Trading and Production Involving Fixed and Variable Transaction Costs. *Production and Operations Management*, 27, 8, pp. 1420-1454.
29. Chen, X., Gao, X. & **Pang, Z.** 2018. Preservation of Structural Properties in Optimization with Decisions Truncated by Random Variables and Its Applications. *Operations Research*, 66, 2, pp. 340-357.
30. Kouvelis, P., **Pang, Z.** & Ding, Q. 2018. Integrated Commodity Inventory Management and Financial Hedging: A Dynamic Mean-Variance Analysis. *Production and Operations Management*, 27, 6, pp. 1052-1073.
31. Lin, Y., Mao, Y. & **Wang, Z.** 2018. Institutional Ownership, Peer Pressure, and Voluntary Disclosures. *The Accounting Review*. 93, 4, pp. 283-308.

1. Hibbeln, M., Jenkins, J. L., **Schneider, C.**, Valacich, J. S., and Weinmann, M. 2017. How Is Your User Feeling? Inferring Emotion Through Human-Computer Interaction Devices. *MIS Quarterly*, 123, pp. 1-21.
2. **Shum, S.**, Tong, S., and Xiao, T. 2017. On the Impact of Uncertain Cost Reduction When Selling to Strategic Customers. *Management Science*, 63, pp. 843-860.
3. Lee, J. M., Hwang, B.-H., and **Chen, H.** 2017. Are founder CEOs more overconfident than professional CEOs? Evidence from S&P 1500 companies. *Strategic Management Journal*, 38, pp. 751-769.
4. **Qian, C.**, Wang, H., Geng, X., and **Yu, Y.** 2017. Rent appropriation of knowledge-based assets and firm performance when institutions are weak: A study of Chinese publicly listed firms. *Strategic Management Journal*, 38, pp. 892-911.
5. Fung, Y. K., Raman, K. K., and **Zhu, X.** 2017. Does the PCAOB international inspection program improve audit quality for non-US-listed foreign clients? *Journal of Accounting and Economics*, 64, pp. 15-36.
6. Agarwal, A., **Leung, C. M.**, Konana, P., and Kumar, A. 2017. Cosearch Attention and Stock Return Predictability in Supply Chains. *Information Systems Research*, 28, pp. 265-288.
7. **Dong, M. C.**, **Fang, Y.**, and Straub, D. W. 2017. The Impact of Institutional Distance on the Joint Performance of Collaborating Firms: The Role of Adaptive Interorganizational Systems. *Information Systems Research*, 28, pp. 309-331.
8. Sarkar, S., **Zhao, J.**, and Sun, S. X. 2017. How High Should We Go? Determining Reservation Values to Negotiate Successfully for Composite Software Services. *Information Systems Research*, 28, pp. 353-377.
9. Zhang, Z., and **Feng, J.** 2017. Price of Identical Product with Gray Market Sales: An Analytical Model and Empirical Analysis. *Information Systems Research*, 28, pp. 397-412.
10. Fan, S., **Li, X.**, and **Zhao, J. L.** 2017. Collaboration Process Pattern Approach to Improving Teamwork Performance: A Data Mining-Based Methodology. *INFORMS Journal on Computing*, 29, pp. 438-456.
11. **Liu, B.**, and Karahanna, E. 2017. The Dark Side of Reviews: The Swaying Effects of Online Product Reviews on Attribute Preference Construction. *MIS Quarterly*, 41, pp. 427-448.
12. Chen, W., **Li, X.**, and Zeng, D. D. 2017. Modeling Fixed Odds Betting for Future Event Prediction. *MIS Quarterly*, 41, pp. 645-665.
13. **Li, M.**, Tan, C.-H., **Wei, K.-K.**, and Wang, K. 2017. Sequentiality of Product Review Information Provision: An Information Foraging Perspective. *MIS Quarterly*, 41, pp. 867-892.
14. Tang, T., **Mo, P. L. L.**, and Chan, K. H. 2017. Tax Collector or Tax Avoider? An Investigation of Intergovernmental Agency Conflicts. *The Accounting Review*, 92, pp. 247-270.
15. Christoffersen, P., **Du, D.**, and Elkamhi, R. 2017. Rare Disasters, Credit, and Option Market Puzzles. *Management Science*, 63, pp. 1341-1364.
16. **Leung, C. M.**, Agarwal, A., Konana, P., and Kumar, A. 2017. Network Analysis of Search Dynamics: The Case of Stock Habitats. *Management Science*, 63, pp. 2667-2687.
17. **Hong, L. J.**, **Liu, G.**, and Juneja, S. 2017. Kernel Smoothing for Nested Estimation with Application to Portfolio Risk Measurement. *Operations Research*, 65, pp. 657-673.
18. **Qi, Y.**, Roth, L., and Wald, J. 2017. Creditor protection laws, debt financing, and corporate investment over the business cycle. *Journal of International Business Studies*, 48, pp. 477-497.
19. **Wang, L.**, and Murnighan, J. K. 2017. How Much Does Honesty Cost? Small Bonuses Can Motivate Ethical Behavior. *Management Science*, 63, pp. 2903-2914.
20. Xue, W., Demirag, O. C., **Chen, F.**, and Yang, Y. 2017. Managing Retail Shelf and Backroom Inventories When Demand Depends on the Shelf-Stock Level. *Production and Operations Management*, 26, pp. 1685-1704.
21. Yan, X., Chao, X., **Lu, Y.**, and Zhou, S. X. 2017. Optimal Policies for Selling New and Remanufactured Products. *Production and Operations Management*, 26, pp. 1746-1759.
22. Welker, M., Hong, H. A., and **Kim, J.-B.** 2017. Divergence of Cash Flow and Voting Rights, Opacity, and Stock Price Crash Risk: International Evidence. *Journal of Accounting Research*, 55, pp. 1167-1212.
23. Liu, Y., **Feng, J.**, and Liao, X. 2017. When Online Reviews Meet Sales Volume Information: Is More or Accurate Information Always Better? *Information Systems Research*, 28, pp. 723-743.

1. Chen, F., Peng, S., Xue, S., **Yang, Z.**, and Ye, F. 2016. Do Audit Clients Successfully Engage in Opinion Shopping? Partner-Level Evidence. *Journal of Accounting Research*, 54, pp. 79-112.
2. Hu, P., **Shum, S.**, and Yu, M. 2016. Joint inventory and markdown management for perishable goods with strategic consumer behavior. *Operations Research*, 64, pp. 118.
3. Bai, X., Sheng, S., and **Li, J. J.** 2016. Contract governance and buyer-supplier conflict: The moderating role of institutions. *Journal of Operations Management*, 41, pp. 12-24.
4. Bergh, D. D., Aguinis, H., Heavey, C., Ketchen, **D. J.**, **Boyd, B. K.**, Su, P., ... and Joo, H. 2016. Using meta-analytic structural equation modeling to advance strategic management research: Guidelines and an empirical illustration via the strategic leadership-performance relationship. *Strategic Management Journal*, 37, pp. 477-497.
5. Gong, Q., Li, O. Z., **Lin, Y.**, and Wu, L. 2016. On the Benefits of Audit Market Consolidation: Evidence from Merged Audit Firms. *The Accounting Review*, 91, pp. 463-488.
6. Hong, Y., **Wang, C.**, and Pavlou, P. A. 2016. Comparing open and sealed bid auctions. *Information Systems Research*, 27, pp. 49-69.
7. Fung, S. Y. K., Zhou, G. S., and **Zhu, X. K.** 2016. Monitor objectivity with important clients: Evidence from auditor opinions around the world. *Journal of international business studies*, 47, pp. 263-294.
8. Poppo, L., Zhou, K. Z., and **Li, J. J.** 2016. When can you trust "trust"? Calculative trust, relational trust, and supplier performance. *Strategic Management Journal*, 37, pp. 724-741.
9. **Li, J. Y.**, and Tang, D. Y. 2016. The leverage externalities of credit default swaps. *Journal of Financial Economics*, 120, pp. 491-513.
10. **Lu, Y.**, Song, M., and Yang, Y. 2016. Joint Inventory and Pricing Coordination with Incomplete Demand Information. *Production and Operations Management*, 25, pp. 701-718.
11. Duan, L., **Shou, B.**, and Huang, J. 2016. Capacity Allocation and Pricing Strategies for New Wireless Services. *Production and Operations Management*, 25, pp. 866-882.
12. Kim, J. B., Li, L., Lu, L. Y., and **Yu, Y.** 2016. Financial statement comparability and expected crash risk. *Journal of Accounting and Economics*, 61, pp. 294-312.
13. Li, O. Z., **Lin, Y.**, and Robinson, J. R. 2016. The effect of capital gains taxes on the initial pricing and underpricing of IPOs. *Journal of Accounting and Economics*, 61, pp. 465-485.
14. **Guan, Y.**, Su, L. N., Wu, D., and **Yang, Z.** 2016. Do school ties between auditors and client executives influence audit outcomes? *Journal of accounting and economics*, 61, pp. 506-525.
15. **Kim, K.**, Gopal, A., and Hoberg, G. 2016. Does Product Market Competition Drive CVC Investment? Evidence from the US IT Industry. *Information Systems Research*, 27, pp. 259-281.
16. Liu, H., Wei, S., Ke, W., **Wei, K. K.**, and Hua, Z. 2016. The configuration between supply chain integration and information technology competency: A resource orchestration perspective. *Journal of Operations Management*, 44, pp. 13-29.
17. Zhao, X., **Pang, Z.**, and Steckel, K. E. 2016. When Does a Retailer's Advance Selling Capability Benefit Manufacturer, Retailer, or Both?. *Production and Operations Management*, 25, pp. 1073-1087.
18. **Chen, L.**, Gilbert, S. M., and Xia, Y. 2016. Product line extensions and technology licensing with a strategic supplier. *Production and Operations Management*, 25, pp. 1121-1146.
19. **Gao, L.**, **Shou, B.**, Chen, Y. J., and Huang, J. 2016. Combining spot and futures markets: A hybrid market approach to dynamic spectrum access. *Operations Research*, 64, pp. 794-821.
20. **Bensoussan, A.**, Jang, B. G., and Park, S. 2016. Unemployment Risks and Optimal Retirement in an Incomplete Market. *Operations Research*, 64, pp. 1015-1032.
21. **Dong, M. C.**, Ju, M., and **Fang, Y.** 2016. Role hazard between supply chain partners in an institutionally fragmented market. *Journal of Operations Management*, 46, pp. 5-18.
22. Shou, Z., **Zheng, X. V.**, and Zhu, W. 2016. Contract ineffectiveness in emerging markets: An institutional theory perspective. *Journal of Operations Management*, 46, pp. 38-54.
23. **Wang, J. J.**, **Li, J. J.**, and Chang, J. 2016. Product co-development in an emerging market: The role of buyer-supplier compatibility and institutional environment. *Journal of Operations Management*, 46, pp. 69-83.
24. Asparouhova, E., Bossaerts, P., **Roy, N.**, and Zame, W. 2016. "Lucas" in the Laboratory. *The Journal of Finance*, 71, pp. 2727-2780.
25. Baesens, B., Bapna, R., Marsden, J. R., Vanthienen, J., and **Zhao, J. L.** 2016. Transformational issues of big data and analytics in networked business. *MIS Quarterly*, 40, pp. 807-818.
26. **Tong, S.**, and **Liu, G.** 2016. Importance sampling for option Greeks with discontinuous payoffs. *INFORMS Journal on Computing*, 28, pp. 223-235.
27. **Li, X.**, Chen, K., Sun, S. X., Fung, T., Wang, H., and Zeng, D. D. 2016. A Commonsense Knowledge-Enabled Textual Analysis Approach for Financial Market Surveillance. *INFORMS Journal on Computing*, 28, pp. 278-294.
28. Fan, W., **Hong, L. J.**, and Nelson, B. L. 2016. Indifference-Zone-Free Selection of the Best. *Operations Research*, 64, pp. 1499-1514.
29. Chen, X., Hu, P., **Shum, S.**, and Zhang, Y. 2016. Dynamic stochastic inventory management with reference price effects. *Operations Research*, 64, pp. 1529-1536.