First Major in Information Management (Internet Services and Social Networks Stream) - Second Major in Marketing (BBAU4 for 2024 cohort) Effective from Catalogue Term: Sem A 2025/26

Year	Sem	Course						
1	A	Either Sem A /B CB2201 Operations Management	Either Sem A /B CB2400 Microeconomics	Either Sem A /B CB2500 Information Management	Either Sem A /B CB2601 Marketing	GE1401 University English or EAP	Either Sem A /B CHIN1001 University Chinese I	
	В	CB2240 Introduction to Business Programming in Python	Either Sem A /B CB2100 Introduction to Financial Accounting	CB2300 Management	Either Sem A /B CB2200 Business Statistics	GE2402 English for Business Communication or EAP		
2	A B	CB2203 Data-driven Business Modeling	CB2101 Introduction to Managerial Accounting	CB2402 Macroeconomics	IS3331 Database Management	GE1501 Chinese Civilization – History & Philosophy	GE1401 University English (for students taken EAP)	
		GE	CB3410 Financial Management	IS3430 Systems Analysis and Design	IS Major Elective 1	MKT3603 Consumer Behavior	GE2402 English for Business Communication (for students taken EAP)	
3	Α	GE	IS2505 e-Business	IS Major Elective 2	MKT4628 Digital Marketing	MKT Second Major Elective 1		
	В	GE	IS2502 Social Media and Social Networks	IS4246 Digital Marketing and Customer Relationship Management	MKT4606 Strategic Marketing	MKT3602 Marketing Research		
4	A B	GE	MKT Second Major El ective 2 IS4532 Global Project Management	IS4340 Search Engine Optimization	Either Sem A or B MKT4611 Advanced Marketing Seminar I	MKT Second Major Elective 3		
		GE	Either Sem A /B CB4303 Strategy and Policy	IS4538 O2O Services	MKT Second Major Elective 4	MKT Second Major Elective 5		

Points to Note:

Minimum Credits Required for CB double major students

GE (21 CU): GE courses (12 CU) + (9 CU)

College Requirement (42 CU): College Core (33 CU)

First Major Requirement (30 CU): Major core / major elective

Minor/Free Electives (0 CU - 24 CU)

IS Major Electives (Credit Units)

- Subject to fulfilling price-regulative regularisms, and subject to fulfilling price-regulative regularisms. ISS 101+ Cryptocurrency and Blockchain (3) ISS 101+ Cryptocurrency and Blockchain (3) ISS 203 Java Programming for Business (3) ISS 203 Java Programming for Business (3) ISS 203 ISS 203 ISS 203 International Intelligence for Business (3) ISS 203 ISS 203 ISS 203 INS 203 I

Major Electives: Students who have not d	eclared a stream must choose at least 2	
electives from Group A		
Group A:		
MKT3607 Design Thinking and Creativity in	MKT4681 Data Strategy for Marketing	
MKT4650 Designing Brands and Customer	MKT4636 Customer Analytics	
MKT4652 Designing and Developing	MKT4680 Digital Marketing Tools and Analytics	
MKT3608 Marketing Intelligence and Applicat	tions of Analytics	
Group B:		
MKT4623 Selling and Sales Management	MKT4634 Fundamentals of Public Relations	
MKT4625 Advertising Management and	MKT4637 Event Marketing	
MKT3638/ CB3800 Marketing Internship/	MKT3600 China Business Workshop	
MKT4622 Services Marketing	MKT4604 Marketing in China	
MKT4624 Retail	MKT4605 International Marketing	
Management	*	
MKT4639 Marketing Diagnostic Residential	MKT4633 Cultural Advertising	
MKT4651 Advanced	MKT4629 Social Media Marketing	
Marketing Seminar II	, and the second	
MKT4674 Advanced	MKT4610 Customer Relationship Management	
Internship		
One course from any		

MKT major zero-credit course requirement: (one of the following courses) MKT2643A Active Learning for Professional Marketers MKT1641 Exchange Learning and Reflection MKT1671 Internship I

IS/MKT Department reserves the right to make adjustments to the course offering pattern whenever appropriate. Programme structure, course codes and course titles are subject to continuous review and changes v